



GlobalConnect

Digital Wholesale & Infrastructure Services



Your **Doorway** into **Africa**

Let's **connect** | Let's **partner** | Let's **grow**

Your Doorway into Africa

Boundless opportunities await you right behind our doorway into the African continent. Through GlobalConnect you can access 20 MTN operating companies with 280m mobile subscribers, and the most significant backbone in Africa of 100,000km where 85,000km is proprietary owned fibre.

The business process is as simple as possible with single contracts and SLAs to give you peace of mind. Our team is agile enough to adapt and forge meaningful business relationships that prosper. We have optimised our network traffic with Y'elloConnect Digital Communication Platforms for Messaging, Voice, Signalling and Roaming to leverage the scale of our network for regional and international traffic. Partner with us to scale your growth ambitions in Africa.

GlobalConnect is Leading Pan-African Growth

We simply cannot stand still. Growing is in our DNA. We believe that everyone deserves the benefits of a modern connected life. Following our Ambition 2025 goals to increase our fibre footprint, we are scaling our proprietary network by 59% by focusing on 7 countries in phase 1 of our FibreCo expansion.

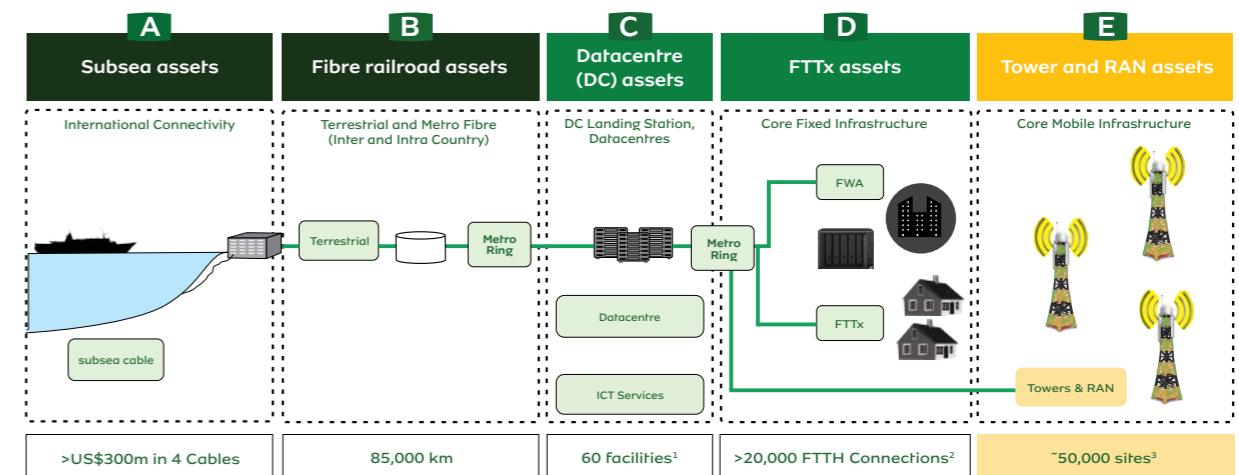
We constantly evolve and adapt. Our guiding star is finding the best way to do things for our customers. In an ever-changing market being agile is what shapes our team.

As Your Partner of Scale We Offer You

- **Easy Access to Africa** – Scale your business with a single-entry doorway into the most significant network infrastructure in Africa. We can take you where others don't go
- **Single Point of Contact** - Access to the 20 MTN operating companies across Africa with single contracts and SLA's
- **Digital Connectivity Platforms** - Access to multiple Y'elloConnect Digital Communication Platforms for Messaging, Voice, Signaling and Roaming
- **Evolving business model** – We are building an open-access model FibreCo linking our submarine cable assets to new terrestrial fibre routes touching 7 countries and highlighted by 3 new routes connecting the East to the West Coast of Africa
- **A dynamic growing footprint** – We never stand still. We expand and we partner. Our ambition 2025 is 135,000km of fibre and that is just the beginning

Fixed Connectivity

GlobalConnect is your doorway into Africa's most significant backbone. The robust MTN.net IP/MPLS Network includes 47 multinational points of presence, 29 countries across Middle East and Africa, 15 submarine cables with the latest 2Africa in joint build due in 2023, 31 multinational network-to-network interface (connectivity to global networks), a backbone capacity exceeding 3Tbps, and peering with major content providers.



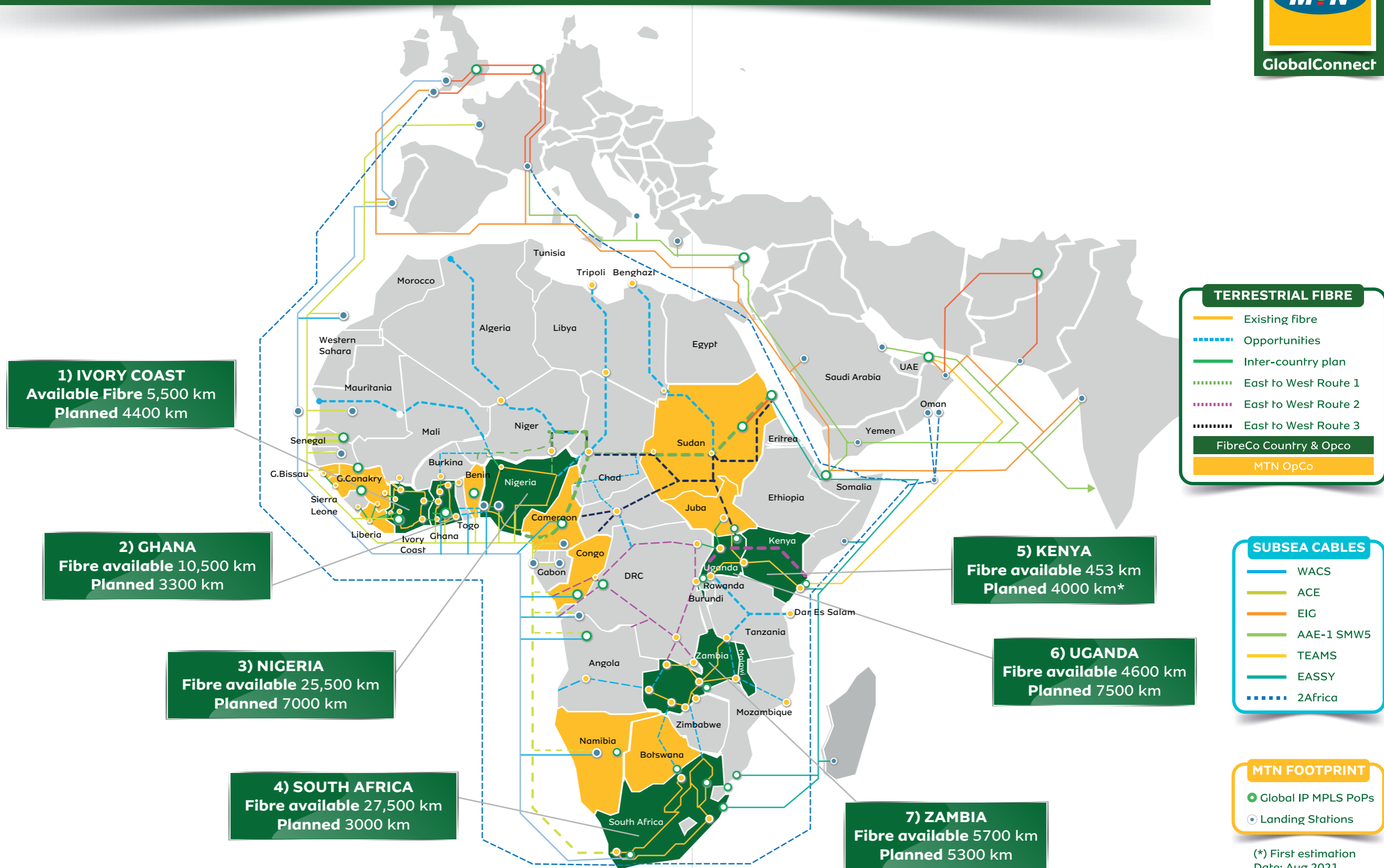
Note: (1) 5 OpCos - (2) 2021 target - (3) Based on Oct 2020 numbers excluding Iran and Syria

The subsea portfolio offers 15 submarine cables with the latest 2Africa in joint build due in 2023/24, a collaborative effort and the largest subsea cable in Africa. MTN GlobalConnect's has direct investment in the WACS and ACE cables on the west coast of Africa, and EIG and EASSy cables on the east and an indirect investment in cables such as AAE-1 SMW5 on the north east coast of Africa connecting to Europe, and TEAMS on the east coast among others. GlobalConnect operates 4 subsea cable landing stations in Nigeria, Ghana, Ivory Coast and South Africa, further underpinning our mission to be the single-entry doorway into the most significant network infrastructure in Africa.

Ambition 2025 fibre plan is shaping our open-access fibre footprint. Multiple products are available and can be discussed upon request.

“If you want to go fast go alone.
If you want to go far
GROW together.”

The most significant fibre network is growing by 59% – Ambition 2025



Wholesale Mobility & Roaming

By 2025, Sub-Saharan Africa's unique mobile users are expected to grow to 614m according to GSMA. With 50% smartphone penetration and increasing digital consumption, Voice, SMS and Data will continue to be effective communication tools for businesses to engage African consumers. Use cases span mobile marketing, information communication, secure transacting and many more.

Reach 300m Sub-Saharan Africans through One Door

Expand your brand's footprint with **Y'elloConnect Digital Communications Platform & Solutions** by accessing **280 million subscribers across 20 countries**. It's the smartest way to

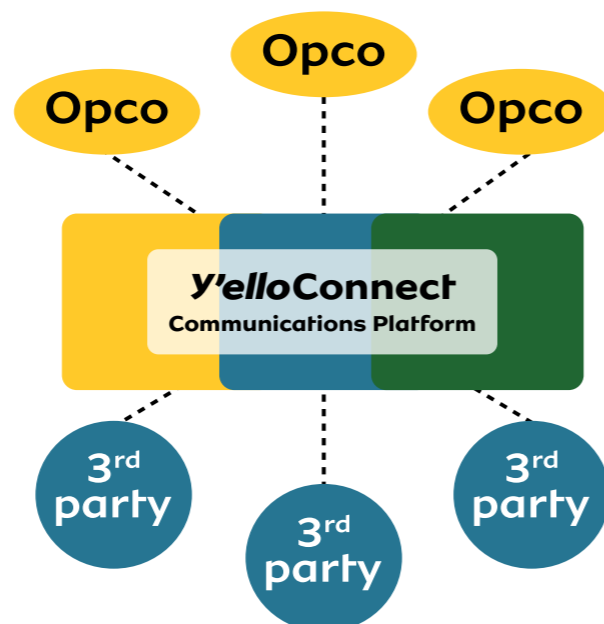
connect with African consumers benefiting from our value-based business models. We keep the process simple so you can focus on scale while we focus on delivery.

Wholesale Mobility is a centre of excellence driven by optimal solution planning and product performance facilitating direct and secure global communication flow between Africa and the World. Utilising a centralised traffic management platform and industry best practices, our solutions are used by industry movers and shakers to bridge the digital divide. Join successful companies and maximise cross-border communication with the **Y'elloConnect Communications Platform** and its services. We work with Telecom Operators, MNO's, Aggregators, Digital Service Providers, Global Enterprises, OTT's, and support MTN Operating Companies.

Y'elloConnect Communications Platform is a centralised connection to MTN owned infrastructure, and the fastest way to market through GlobalConnect managing routing, quality control, and enhanced security. The Platform facilitates digital inclusion by securing global communication access across all bearer technologies.

Y'elloConnect Communications Platform is the smartest way to connect to African consumers because we keep the process as simple as possible by offering you:

1. One doorway into Africa and the Middle East with a single GlobalConnect contract and single SLA to access to 280 million subscribers across 20 countries.
2. Fast, secure and error-free communication with your customers. Our delivery process is quality driven and reliable to ensure an excellent customer experience every time.
3. Scale and flexibility with value-based business models that are among the best price-for-value commercial propositions
4. Efficient customer onboarding within 3-weeks from contract to revenue-earning so you can focus on your business



The **Y'elloConnect SMS Platform** is a centralised messaging, monetisation and security gateway that allows efficient and effective management of international SMS traffic. It enables incoming and outgoing international Peer-to-Peer (iP2P) P2A, and Application-to-Peer (iA2P) SMS, firewalling, and carriage. The solution is responsible for analysing, filtering unsolicited SMS, correcting onward routing and providing reports and insights on international SMS. It enables partnerships with Enterprise & Aggregator customers, message exchange with destination operators to unlock opportunities to progress digital inclusion, ultimately representing mutual value creation.

Services: P2P, A2P, P2A



The **Y'elloConnect Voice Platform** is the main carrier of all cross-border voice telephony to and from 20 countries across Africa and the Middle East, reaching 280 MTN million mobile subscribers. It offers direct connectivity with all major African and Middle Eastern operator groups, as well as fraud monitoring, detection and prevention.

Services: International Voice Gateway Services, Virtual Cloud Numbering System (CNS)



Y'elloConnect IPX helps mobile operators create a future-proof network design that reduces cost, establishes security, and premium quality control. The solution enables you introduce new interconnect and roaming services into our Pan-African market and puts you in charge of your business's exponential growth. Your customers enjoy an optimal user experience, and your business benefits from an increased roaming Net Promoter Score (NPS).

Services: All IP-based services, including LTE & 5G, VoLTE, Mobile IoT and RCS.



The **Y'elloConnect Roaming Platform** is a central entity which provides the technical and commercial means to facilitate the deployment and operation of International Roaming Services between the MTN Mobile Network Operators and the Elected Roaming Partners. Our solution is compliant with the GSMA requirements and is an Open Connectivity compliant Roaming Hubbing Provider.

Let'sConnect.

Let'sPartner.

Let'sGrow.

About **GlobalConnect**

MTN GlobalConnect is a digital Pan-African wholesale and infrastructure services company and an operating company in the MTN Group. Our belief is that everyone deserves the benefits of a modern connected world. The company is evolving to build much-needed infrastructure stitching African countries together and connecting them to the rest of the world utilising our portfolio of fixed connectivity and wholesale mobility services. We are 26 nationalities bringing global expertise to our partnerships and a local flair where culture matters. No matter where you are in the world, MTN GlobalConnect is well-positioned to scale your entry into the most significant network infrastructure in Africa.

#GoodTogether #GrowTogether #GrowAfrica

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